



-----> **Early-Bird SPECIAL until Nov 30:**  
 Join today for 2018 = **free** NUCA membership for remainder of 2017!

**National Utility Contractors Association**  
 2018 Member Activation Form — **Associate / Supplier Companies**

**Associate Member:** Any person, firm, or corporation involved in the excavation or utility construction industry as a supplier of equipment, materials, or services to excavators/contractors.

<input type="checkbox"/> <b>YES! We want to join NUCA Eastern Washington / North Idaho Chapter today. Payment will cover our membership through <u>12/31/2018</u>.</b>	Who recommended that you join NUCA? _____
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Your Company:	Website: www. _____
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Primary Contact's Name:	Title: _____
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Email: _____	Phone: ( ) _____	Cell: ( ) _____
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Your Safety Professional's Name:	Email: _____
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Your Sales Associate's Name:	Email: _____
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Your Company Executive's Name:	Email: _____
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Company Address:			
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City: _____	State: _____	Zip: _____	Fax: ( ) _____
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**► Check up to five products/services that best describe your company's business:**

(This is how you will be listed on the online *NUCA Membership Directory*: [www.nuca.com](http://www.nuca.com))

- |   |   |  |  |
|---|---|--|--|
| <input type="checkbox"/> Accounting Services                | <input type="checkbox"/> Equipment Theft Prevention     | <input type="checkbox"/> Microtunneling Equipment      | <input type="checkbox"/> Scrapers/Graders                  |
| <input type="checkbox"/> Aggregate Supplies                 | <input type="checkbox"/> Equipment, Internet Brokers    | <input type="checkbox"/> One Call Center               | <input type="checkbox"/> Sewer Plugs                       |
| <input type="checkbox"/> Air Tools                          | <input type="checkbox"/> Erosion Control Products       | <input type="checkbox"/> Other _____                   | <input type="checkbox"/> Sewer/Water Maintenance           |
| <input type="checkbox"/> Air/Gas Monitors                   | <input type="checkbox"/> Excavators                     | <input type="checkbox"/> Pavement Markings             | <input type="checkbox"/> Soil Stabilization Fluids         |
| <input type="checkbox"/> Attachments                        | <input type="checkbox"/> Explosives/Demolition Supplies | <input type="checkbox"/> Pavers                        | <input type="checkbox"/> Steel Fabricating                 |
| <input type="checkbox"/> Auctioneers/Appraisers             | <input type="checkbox"/> Factoring Services             | <input type="checkbox"/> Paving Products               | <input type="checkbox"/> Steel Sheet Piling                |
| <input type="checkbox"/> Backhoe/Loaders                    | <input type="checkbox"/> Fences                         | <input type="checkbox"/> Petroleum Products            | <input type="checkbox"/> Steel Supplies                    |
| <input type="checkbox"/> Banking Services                   | <input type="checkbox"/> Financial Services             | <input type="checkbox"/> Pigs                          | <input type="checkbox"/> Storm Drainage                    |
| <input type="checkbox"/> Barriers/Rails/Guards              | <input type="checkbox"/> Fleet Management               | <input type="checkbox"/> Pile Driving Equipment        | <input type="checkbox"/> Surety Bonding                    |
| <input type="checkbox"/> Boring Equipment                   | <input type="checkbox"/> Footwear (Safety)              | <input type="checkbox"/> Pipe Cutters                  | <input type="checkbox"/> Survey Equipment                  |
| <input type="checkbox"/> Breathing Apparatus                | <input type="checkbox"/> Fork Lifts/Loaders             | <input type="checkbox"/> Pipe Insulators               | <input type="checkbox"/> Tampers                           |
| <input type="checkbox"/> Cable Pulling Tools                | <input type="checkbox"/> Geotextiles/Fabrics            | <input type="checkbox"/> Pipe Jacking Equipment        | <input type="checkbox"/> Technology Consulting             |
| <input type="checkbox"/> Castings/Manholes/Grates           | <input type="checkbox"/> Grapples                       | <input type="checkbox"/> Pipe Lifting Tongs            | <input type="checkbox"/> Teeth                             |
| <input type="checkbox"/> Compaction Attachments             | <input type="checkbox"/> Grinders                       | <input type="checkbox"/> Pipe Liners                   | <input type="checkbox"/> Testing Services/Equipment        |
| <input type="checkbox"/> Compactors                         | <input type="checkbox"/> Grouting, Chemical             | <input type="checkbox"/> Pipe Pullers/Pushers          | <input type="checkbox"/> Tools                             |
| <input type="checkbox"/> Compressors                        | <input type="checkbox"/> Grouting, Pressure             | <input type="checkbox"/> Pipe Stoppers                 | <input type="checkbox"/> Tracer Wire/Locate Wire           |
| <input type="checkbox"/> Computers/Software/Supplies        | <input type="checkbox"/> Hammer/Breaker Attachments     | <input type="checkbox"/> Pipe Testing/Repair Equipment | <input type="checkbox"/> Traffic Control Equipment         |
| <input type="checkbox"/> Concrete Precast Products          | <input type="checkbox"/> Hazardous Waste Equipment      | <input type="checkbox"/> Pipe, Clay                    | <input type="checkbox"/> Trailers                          |
| <input type="checkbox"/> Concrete Products                  | <input type="checkbox"/> Heavy Hauling Equipment        | <input type="checkbox"/> Pipe, Concrete                | <input type="checkbox"/> Training Services                 |
| <input type="checkbox"/> Confided Space Equipment           | <input type="checkbox"/> Hydraulic Tools                | <input type="checkbox"/> Pipe, Corrugated Steel        | <input type="checkbox"/> Trench Shields/Shoring            |
| <input type="checkbox"/> Conveyors                          | <input type="checkbox"/> Industry Publication           | <input type="checkbox"/> Pipe, Ductile Iron            | <input type="checkbox"/> Trenchers                         |
| <input type="checkbox"/> Couplings, Pipe                    | <input type="checkbox"/> Insurance                      | <input type="checkbox"/> Pipe, Fiberglass              | <input type="checkbox"/> Trenchless Installation Equipment |
| <input type="checkbox"/> Cranes                             | <input type="checkbox"/> Lasers                         | <input type="checkbox"/> Pipe, Plastic                 | <input type="checkbox"/> Trenchless Rehab. Equipment       |
| <input type="checkbox"/> Cutting Edges/Accessories          | <input type="checkbox"/> Leak Detection                 | <input type="checkbox"/> Pipe, Steel                   | <input type="checkbox"/> Trucks                            |
| <input type="checkbox"/> Damage Prevention/Claims Avoidance | <input type="checkbox"/> Legal Services                 | <input type="checkbox"/> Pipeline Accessories          | <input type="checkbox"/> Tunnel/Shaft Liner Plate          |
| <input type="checkbox"/> Detectors                          | <input type="checkbox"/> Lighting Equipment             | <input type="checkbox"/> Pole Climbers                 | <input type="checkbox"/> Tunneling Equipment               |
| <input type="checkbox"/> Dewatering Equipment               | <input type="checkbox"/> Loaders/Dozers                 | <input type="checkbox"/> Pumps, Centrifugal            | <input type="checkbox"/> Underground Supports              |
| <input type="checkbox"/> Directional Drilling Equipment     | <input type="checkbox"/> Locators, Pipe/Cable           | <input type="checkbox"/> Pumps, Hydrostatic Testing    | <input type="checkbox"/> Underground Utility Locating      |
| <input type="checkbox"/> Drills                             | <input type="checkbox"/> Lodging Services               | <input type="checkbox"/> Pumps, Potable/Submersible    | <input type="checkbox"/> Vacuum Excavating                 |
| <input type="checkbox"/> Engineering Services               | <input type="checkbox"/> Lubricants                     | <input type="checkbox"/> Pumps, Sewers/Slurry          | <input type="checkbox"/> Valves/Hydrants                   |
| <input type="checkbox"/> Engines                            | <input type="checkbox"/> Magnetic Locating              | <input type="checkbox"/> Retaining Walls               | <input type="checkbox"/> Vaults                            |
| <input type="checkbox"/> Environmental Services             | <input type="checkbox"/> Manhole Rehabilitation         | <input type="checkbox"/> Safety Consulting             | <input type="checkbox"/> Ventilation Equipment             |
| <input type="checkbox"/> Equipment Leasing/Rental           | <input type="checkbox"/> Marketing/Public Relations     | <input type="checkbox"/> Safety Equipment              | <input type="checkbox"/> Water Supply Services             |
| <input type="checkbox"/> Equipment Sales                    | <input type="checkbox"/> Material Suppliers             | <input type="checkbox"/> Saws/Grinders/Blades          | <input type="checkbox"/> Wellpointing Services             |
|   | <input type="checkbox"/> Meters                         |  | <input type="checkbox"/> Winch Lines                       |

► Select your Associate Member Dues based on your company location's total annual utility revenue:

ANNUAL DUES	Annual Revenue		Your Total Dues	Includes your Chapter plus NUCA National benefits
	<input type="checkbox"/> Less than \$2,000,000	→	\$670	<b>By joining NUCA Spokane / North Idaho, your company can:</b> <ul style="list-style-type: none"> <li>• Network with fellow industry colleagues.</li> <li>• Get the inside scoop on industry news and information.</li> <li>• Gain new contacts and leads for your company.</li> <li>• Be on the forefront of safety promotion.</li> <li>• Ensure favorable federal, state, local laws and regulations.</li> <li>• Shape the future of your industry.</li> </ul>
	<input type="checkbox"/> \$2,000,001 to \$10,000,000	→	\$930	
	<input type="checkbox"/> More than \$10,000,000	→	\$1,795	
_____ (Initial Here) I attest the above total annual revenue to be true.				

► Select your payment method:

Check Enclosed

**Remit Dues Payable to:**

**NUCA of Spokane/North Idaho**  
 3925 Chain Bridge Rd., Ste. 300  
 Fairfax, Virginia 22030

Or see fax and scan options below.

Visa     MasterCard     American Express

Card No.:

Expiration Date:

CID#:

Card Holder Name:

Signature:

*I understand that \$15 of my dues will be applied toward my subscription to Utility Contractor magazine. NUCA dues may be deducted as a business expense, but not as a charitable contribution. The Internal Revenue Service limits the amount of business expense deductions for dues paid to an association that engages in lobbying activities even if dues are not used for lobbying. The amount excluded for 2018 is 29% based on IRS criteria.*

Fax this Form to: (703) 358-9307    ■ Scan/Email this form to: [spokane@nuca.com](mailto:spokane@nuca.com)    ■ Website: [www.nucanw.com](http://www.nucanw.com)

**Kenneth Sommer, Staff Executive Director, NUCA of Eastern Washington & North Idaho Chapter**  
 Chapter Phone: (703) 485-7077



**Join us. We're your fellow Spokane & North Idaho excavators.**  
**Working together to protect our companies here and foster opportunities among us.**  
**Your voice.**  
***We dig the Inland Northwest!***

**NUCA - National Utility Contractors Association**

**Site Work \* Excavation \* Infrastructure \* Water Wastewater \* Sewer \* Drainage \* Cables \* Electric Fiber \*  
 Oil/Gas \* Tunneling \* Boring \* Trenching Trenchless \* Treatment Plants \* Pumps**

# New NUCA Chapter Flourishing in Inland NW



Rep. Cathy McMorris Rodgers congratulates Chapter President Scot Hattenburg (center) and fellow Washington contractors on the terrific progress of the new NUCA Eastern Washington & North Idaho Chapter. A Spokane resident, the Congresswoman is the fourth-highest-ranking member of the U.S. House of Representatives.

**H**uckleberry picking and glacier lakes leap to mind when thinking about the Inland Northwest. But many don't realize the region—anchored Spokane and Coeur d'Alene—has a bustling population center with a thriving industry for excavation and utility construction.

So much so that a new NUCA Chapter has emerged strongly in this region, spearheaded by the excavators and supplier companies based there.



Spokane Mayor David Condon kicks off the chapter's inaugural event, praising the industry for its vital work in building the region's infrastructure.



Construction industry reps gather in Spokane Valley for the first-ever NUCA NW Infrastructure Summit, featuring updates from Avista, Fatbeam and the region's major utility companies.

Now in its second year, **NUCA of Eastern Washington & North Idaho** has already made its mark as one of the region's most esteemed groups, thanks to its active membership and triumphant grassroots movement that got it started.

Scot Hattenburg, president of M&L Construction, Mead, Wash., is one early champion who rallied fellow excavators with the idea of forming a regional NUCA Chapter. He was inspired by neighboring NUCA of Washington and what they've accomplished as a chapter.

The idea quickly gained momentum among Inland Northwest excavators, banding together in September 2015 as a core group. Within weeks, the group's ranks grew to 25 representatives who attended their first formative meeting in Post Falls, Idaho.



Drones take center stage at the chapter's recent NW Technology Summit showcasing cutting-edge technology applications used on excavation jobsites.





**NUCA**  
 REPRESENTING UTILITY & EXCAVATION CONTRACTORS  
**Eastern Washington &  
 North Idaho Chapter**

“We were all excited by the thought of giving ‘voice’ to the vital infrastructure work we do here. Being part of something bigger than our individual companies,” Hattenburg recalls. “As a unified force, we realized our greater strength in numbers,” adds Hattenburg, who is now the chapter’s first elected president.

“How gratifying to see our own NUCA Chapter come alive and prospering here,” says Christie Coulter, also an early contractor champion and chapter treasurer.

“We now have greater clout to address issues impacting our companies. We’re working with local government and industry officials to help improve systems and regulations,” adds Coulter, who is CFO for T. LaRiviere Equipment & Excavation and Contractors Northwest, Inc., Athol, Idaho.

The Chapter holds training workshops, safety programs and popular networking events featuring guest speakers.

“Government officials and major utility company reps are even knocking at our door, wanting to speak before our chapter,” Coulter points out. Most recently Spokane Mayor David Condon and Sen. Michael Baumgartner addressed the group.

“If you’re involved with excavation and utility work, we invite you to join us here in the Inland Northwest and help us make history here,” invites Hattenburg. ■

For information on Spokane-area membership and events, visit [www.nucaNW.com](http://www.nucaNW.com). Office: (509) 795-1011. Email: [spokane@nuca.com](mailto:spokane@nuca.com).



The core group poses at its first historic gathering, Sept. 15, 2015, giving birth to their NUCA chapter. Discussions identified common issues impacting the Inland Northwest’s excavators that a unified group could address.

## NUCA OF EASTERN WASHINGTON & NORTH IDAHO LEADERSHIP

### 2017-2018 Officers



**Chapter President**  
 Scot Hattenburg  
 M & L Construction



**Chapter Secretary/Treasurer**  
 Christie Coulter  
 T. LaRiviere Equipment  
 & Excavation, Inc.

### Members

#### Clearwater Summit Group

*Ty Ullman*  
 PO Box 6470  
 Spokane, WA 99217  
 Tel: (509) 482-2722  
 Fax: (509) 484-2343  
[www.clearwatersummitgroup.com](http://www.clearwatersummitgroup.com)

#### Ditch Witch Northwest

*Jamey Butler*  
 5518 E. Broadway  
 Spokane, WA 99212  
 Tel: (509) 378-9487  
[ditchwitchnw.com](http://ditchwitchnw.com)

#### Ferguson Waterworks

*Scott Milford*  
 7310 E Indiana Ave.  
 Spokane Valley, WA 99212  
 Tel: (509) 468-1899  
 Fax: (509) 922-6389  
[www.ferguson.com/waterworks](http://www.ferguson.com/waterworks)

#### H2 Precast

*Clay Prewitt*  
 3835 North Clemons St.  
 East Wenatchee, WA 98802  
 Tel: (509) 884-6644  
 Fax: (509) 884-4567  
[www.h2precast.com](http://www.h2precast.com)

#### Hattenburg Excavating Inc.

*Marc Hattenburg*  
 PO Box 248  
 Mead, WA 99021  
 Tel: (509) 466-3478  
 Fax: (509) 413-2370

#### HD Fowler Company

*John Smith*  
 6625 E. Sharp St.  
 Spokane, WA 99212  
 Tel: (509) 568-8400  
 Fax: (509) 568-8405  
[www.hdfowler.com](http://www.hdfowler.com)

#### HD Supply Waterworks

*Randy Roberdeau*  
 1215 N Bradley Road  
 Spokane, WA 99212  
 Tel: (509) 893-1055  
[www.hdswaterworks.com](http://www.hdswaterworks.com)

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# Join Us in Coeur d'Alene this October for **Something Grand**



By Scot Hattenberg, President, NUCA of Eastern Washington & North Idaho

**D**id you hear the exciting news? Right here in our own backyard, October 17-19, the Inland Northwest is hosting the **2017 NUCA National Fall Leadership Conference**.

If you've never been to the beautiful **Coeur d'Alene Resort**, here's your chance to hop to Spokane for the short drive to North Idaho. Quick non-stop flights leave hourly from Seattle to Spokane via Alaska Airlines.

You'll find a relaxing spa, friendly downtown, stunning blue lake, and the famous floating golf green. Plus, an even greater incentive.

Take a break from the jobsite and *running* your company, to instead focus on *bettering* your company.

Each time I go to a NUCA National conference, I'm blown away by the incredible learning experience. I take home a new perspective, insights that I can immediately implement for *bettering* my company.

It's an information goldmine of industry know-how, just for us excavators. So many great ideas gleaned from the speakers and open committee meetings, plus advice from fellow utility contractors you meet from around the country.

You'll run into excavators from Florida and North Carolina, for instance, who

run companies similar to yours. It's "talking shop" on a whole new level.

The conference's Profit Pipeline Executive Roundtables allow you to brainstorm together with fellow contractors on a range of issues aimed at *bettering* our companies.

The conference schedule, registration and lodging information can be found on this web page: [www.nuca.com/flc2017](http://www.nuca.com/flc2017)

Yes, this is an invitation to join me and your fellow civil infrastructure contractors here in the Inland Northwest and around the country. A little time for relaxing, socializing and *bettering* your company. ■