



-----> **Early-Bird SPECIAL until Nov 30:**
 Join today for 2018 = **free** NUCA membership for remainder of 2017!

National Utility Contractors Association
 2018 Member Activation Form — **Specialty Contractor Companies**

Specialty Contractor Member: Any person, firm, or corporation that employs labor on the jobsite, but does not bid or perform any utility construction or excavation work.

YES! We want to join NUCA Eastern Washington / North Idaho Chapter today. Payment will cover our membership through 12/31/2018.

Who recommended that you join NUCA?

Your Company:

Primary Contact's Name:

Title:

Company Address:

City:

State:

Zip:

Phone: ()

Cell: ()

Fax: ()

Website: www.

Email:

I understand that \$15 of my dues will be applied toward my subscription to Utility Contractor magazine. NUCA Dues may be deducted as a business expense, but not as a charitable contribution. The Internal Revenue Service limits the amount of business expense deductions for dues paid to an association that engages in lobbying activities even if dues are not used for lobbying. The amount excluded for 2018 is 29% based on IRS criteria.

I understand that by providing my fax number and email address I consent to receive communications sent by or on behalf of NUCA and its subsidiaries. (The FCC requires signed consent).

*** Signature:**

Specialty Contractor: \$1,300 Annual Membership Dues Includes your Chapter plus National benefits

► **Select your payment method:**

Check Enclosed for \$1,300

Remit Dues Payable to:

NUCA of Spokane/North Idaho
 3925 Chain Bridge Rd. Ste. 300
 Fairfax, Virginia 22030

Kenneth Sommer, Exec Director
 Scan/email or fax options below.

Visa **MasterCard** **American Express**

Card No.:

Expiration Date:

CID#:

Card Holder Name:

Signature:

Check all chapter committees you would like to participate on:

Government & Industry Relations Committee

Events Committee

Membership Committee

Board of Directors

Safety Committee

Training Committee

Welcome Committee

Tournaments Committee

Chapter Phone: (703) 485-7077 ■ Fax: (703) 358-9307 ■ Email: spokane@nuca.com ■ Website: www.nucaNW.com

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Check up to five products/services that best describe your company's business: (This is how you will be listed in 2018 *NUCA Membership Directory*)

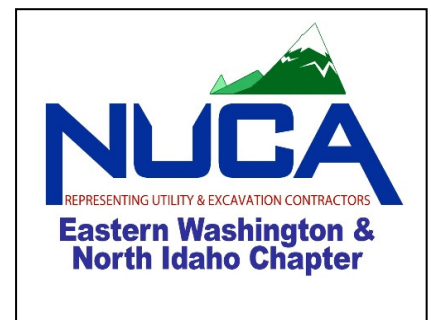
- | | | |
|--|--|--|
| <input type="checkbox"/> Asphalt/Paving/Driveways | <input type="checkbox"/> Fire System Installation | <input type="checkbox"/> Painting and Coatings Application |
| <input type="checkbox"/> Audio and Visual Installation | <input type="checkbox"/> Fireproofing | <input type="checkbox"/> Pile Driving |
| <input type="checkbox"/> Audio/Video - Pre and Post Construction | <input type="checkbox"/> Flooring Installation | <input type="checkbox"/> Plumbing |
| <input type="checkbox"/> Blasting | <input type="checkbox"/> Footings and Slabs | <input type="checkbox"/> Residential Building and Remodeling |
| <input type="checkbox"/> Brick Paving | <input type="checkbox"/> Framing | <input type="checkbox"/> Roofing |
| <input type="checkbox"/> Carpentry | <input type="checkbox"/> Geotechnical Engineering | <input type="checkbox"/> Rustproofing |
| <input type="checkbox"/> Clearing | <input type="checkbox"/> Glass and Glazing | <input type="checkbox"/> Scaffold Erecting and Dismantling |
| <input type="checkbox"/> Commercial Building | <input type="checkbox"/> Ground Thawing | <input type="checkbox"/> Security System Installation |
| <input type="checkbox"/> Computer and Network Cable Installation | <input type="checkbox"/> Guardrail | <input type="checkbox"/> Sheeting and Shoring |
| <input type="checkbox"/> Concrete Finishing | <input type="checkbox"/> Guniting and Shotcrete | <input type="checkbox"/> Sidewalk, Curb and Gutter |
| <input type="checkbox"/> Concrete Form Construction | <input type="checkbox"/> Gutters and Downspouts | <input type="checkbox"/> Siding |
| <input type="checkbox"/> Concrete Pumping | <input type="checkbox"/> Hoisting and Placement of Large Scale Apparatus | <input type="checkbox"/> Sign Building and Erection |
| <input type="checkbox"/> Concrete Sawing | <input type="checkbox"/> HVAC | <input type="checkbox"/> Signalization |
| <input type="checkbox"/> Construction Management | <input type="checkbox"/> Industrial Building | <input type="checkbox"/> Site Cleanup |
| <input type="checkbox"/> Conveyor System Installation | <input type="checkbox"/> Interior Electric Work | <input type="checkbox"/> Sodding and Seeding |
| <input type="checkbox"/> Crane Rental with Operator | <input type="checkbox"/> Irrigation | <input type="checkbox"/> Solid Waste Collection |
| <input type="checkbox"/> Decontamination and Dechlorination | <input type="checkbox"/> Iron Work and Rebar | <input type="checkbox"/> Stairway Installation |
| <input type="checkbox"/> Demolition | <input type="checkbox"/> Landscaping | <input type="checkbox"/> Traffic Control Installation |
| <input type="checkbox"/> Dewatering | <input type="checkbox"/> Lift Station Rehab | <input type="checkbox"/> Video Inspection |
| <input type="checkbox"/> Drywall and Insulation | <input type="checkbox"/> Lightning Rod and Conductor Installation | <input type="checkbox"/> Waterproofing |
| <input type="checkbox"/> Duct Installation | <input type="checkbox"/> Lighting System Installation | <input type="checkbox"/> Welding |
| <input type="checkbox"/> Duct Work | <input type="checkbox"/> Line Painting/Striping | <input type="checkbox"/> Window and Door Installation |
| <input type="checkbox"/> Dump Trucking | <input type="checkbox"/> Masonry | |
| <input type="checkbox"/> Epoxy Application | <input type="checkbox"/> Mechanical Equipment Installation | |
| <input type="checkbox"/> Fencing and Gates | | |

**Kenneth Sommer, Staff Executive Director
Scot Hattenburg, Chapter President
NUCA of Eastern Washington/North Idaho Chapter
Phone: (703) 485-7077 ■ Email: spokane@nuca.com**

Join us. We're your fellow Eastern Washington & North Idaho excavators. Working together to protect our companies here and foster opportunities among us. Your voice.

We dig the Inland Northwest!

NUCA - National Utility Contractors Association



New NUCA Chapter Flourishing in Inland NW



Rep. Cathy McMorris Rodgers congratulates Chapter President Scot Hattenburg (center) and fellow Washington contractors on the terrific progress of the new NUCA Eastern Washington & North Idaho Chapter. A Spokane resident, the Congresswoman is the fourth-highest-ranking member of the U.S. House of Representatives.

Huckleberry picking and glacier lakes leap to mind when thinking about the Inland Northwest. But many don't realize the region—anchored Spokane and Coeur d'Alene—has a bustling population center with a thriving industry for excavation and utility construction.

So much so that a new NUCA Chapter has emerged strongly in this region, spearheaded by the excavators and supplier companies based there.



Construction industry reps gather in Spokane Valley for the first-ever NUCA NW Infrastructure Summit, featuring updates from Avista, Fatbeam and the region's major utility companies.

Now in its second year, **NUCA of Eastern Washington & North Idaho** has already made its mark as one of the region's most esteemed groups, thanks to its active membership and triumphant grassroots movement that got it started.

Scot Hattenburg, president of M&L Construction, Mead, Wash., is one early champion who rallied fellow excavators with the idea of forming a regional NUCA Chapter. He was inspired by neighboring NUCA of Washington and what they've accomplished as a chapter.

The idea quickly gained momentum among Inland Northwest excavators, banding together in September 2015 as a core group. Within weeks, the group's ranks grew to 25 representatives who attended their first formative meeting in Post Falls, Idaho.



Spokane Mayor David Condon kicks off the chapter's inaugural event, praising the industry for its vital work in building the region's infrastructure.



Drones take center stage at the chapter's recent NW Technology Summit showcasing cutting-edge technology applications used on excavation jobsites.



NUCA

REPRESENTING UTILITY & EXCAVATION CONTRACTORS

Eastern Washington & North Idaho Chapter

“We were all excited by the thought of giving ‘voice’ to the vital infrastructure work we do here. Being part of something bigger than our individual companies,” Hattenburg recalls. “As a unified force, we realized our greater strength in numbers,” adds Hattenburg, who is now the chapter’s first elected president.

“How gratifying to see our own NUCA Chapter come alive and prospering here,” says Christie Coulter, also an early contractor champion and chapter treasurer.

“We now have greater clout to address issues impacting our companies. We’re working with local government and industry officials to help improve systems and regulations,” adds Coulter, who is CFO for T. LaRiviere Equipment & Excavation and Contractors Northwest, Inc., Athol, Idaho.

The Chapter holds training workshops, safety programs and popular networking events featuring guest speakers.

“Government officials and major utility company reps are even knocking at our door, wanting to speak before our chapter,” Coulter points out. Most recently Spokane Mayor David Condon and Sen. Michael Baumgartner addressed the group.

“If you’re involved with excavation and utility work, we invite you to join us here in the Inland Northwest and help us make history here,” invites Hattenburg. ■

For information on Spokane-area membership and events, visit www.nucaNW.com. Office: (509) 795-1011. Email: spokane@nuca.com.



The core group poses at its first historic gathering, Sept. 15, 2015, giving birth to their NUCA chapter. Discussions identified common issues impacting the Inland Northwest’s excavators that a unified group could address.

NUCA OF EASTERN WASHINGTON & NORTH IDAHO LEADERSHIP

2017-2018 Officers



Chapter President
Scot Hattenburg
M & L Construction



Chapter Secretary/Treasurer
Christie Coulter
T. LaRiviere Equipment & Excavation, Inc.

Members

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ditchwitchnw.com

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www.ferguson.com/waterworks

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Fax: (509) 568-8405
www.hdfowler.com

HD Supply Waterworks

Randy Roberdeau
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Spokane, WA 99212
Tel: (509) 893-1055
www.hdswaterworks.com

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Join Us in Coeur d'Alene this October for **Something Grand**



By Scot Hattenberg, President, NUCA of Eastern Washington & North Idaho

Did you hear the exciting news? Right here in our own backyard, October 17-19, the Inland Northwest is hosting the **2017 NUCA National Fall Leadership Conference**.

If you've never been to the beautiful **Coeur d'Alene Resort**, here's your chance to hop to Spokane for the short drive to North Idaho. Quick non-stop flights leave hourly from Seattle to Spokane via Alaska Airlines.

You'll find a relaxing spa, friendly downtown, stunning blue lake, and the famous floating golf green. Plus, an even greater incentive.

Take a break from the jobsite and *run-*ning your company, to instead focus on *bettering* your company.

Each time I go to a NUCA National conference, I'm blown away by the incredible learning experience. I take home a new perspective, insights that I can immediately implement for *bettering* my company.

It's an information goldmine of industry know-how, just for us excavators. So many great ideas gleaned from the speakers and open committee meetings, plus advice from fellow utility contractors you meet from around the country.

You'll run into excavators from Florida and North Carolina, for instance, who

run companies similar to yours. It's "talking shop" on a whole new level.

The conference's Profit Pipeline Executive Roundtables allow you to brainstorm together with fellow contractors on a range of issues aimed at *bettering* our companies.

The conference schedule, registration and lodging information can be found on this web page: www.nuca.com/flc2017

Yes, this is an invitation to join me and your fellow civil infrastructure contractors here in the Inland Northwest and around the country. A little time for relaxing, socializing and *bettering* your company. ■