



MEMBERSHIP MATTERS

Founded in 1964, NUCA is the National Utility Contractors Association – the leading trade association working solely on behalf of the utility construction and excavation industries in the United States

The nationwide network of NUCA state/regional Chapters and member companies represent utility contractors, excavators, suppliers, manufacturers, and other providers in the water, sewer, gas, electric, treatment plant, telecommunications, and excavation industries.



JOIN IN THE VALUE

NUCA's core purpose is to improve the operational proficiency and financial performance of its member companies by providing services that focus on shared industry issues. NUCA also works to secure more funding for America's aging underground infrastructure. NUCA is the driving force for improving conditions in the utility construction and excavation industry, for both open-cut and trenchless contractors.

When your company invests in NUCA membership, a wealth of opportunities opens up to your business and helps it grow. NUCA membership includes benefits for up to 20 team members across your organization.

Read on to discover the wide variety of business building programs, discounts, safety training resources, networking events, critical industry information, and other membership benefits NUCA provides. We want to help you and your company succeed and grow as an employer of choice in today's competitive industry job market.



My company uses NUCA benefits and programs as much as we can. We track the savings and have found that our investment in NUCA dues comes back to us many times over each year.

**Ryan Kinning, Vice President, Penro Construction Co.
Pender, Nebraska**

Your Local NUCA Chapter

NUCA Chapters thrive throughout the United States at the state and regional levels. With a NUCA Chapter working on your behalf, your membership becomes even more valuable. All NUCA members belong to the state or regional NUCA Chapter in their area (if one is available) to enhance the value and impact of the membership in the region where they do business.

- Connect, and build relationships with other contractors and suppliers in your area, leading to improved collegiality in the industry and new business opportunities and relationships.
- Experience additional benefits and opportunities in your own back yard – education and training programs, networking and social events, local and

regional workforce development activities, community service projects, and opportunities to develop leaders in your company through leadership involvement with the chapter.

- Increase the united voice of the utility construction industry in your state or region, working together under the NUCA banner, to advocate for more favorable local laws, regulations, and policies.

In areas where a Chapter is not yet in place, NUCA's efficient Chapter-In-Development Program provides a streamlined process for utility construction and excavation professionals and suppliers who want to form a new NUCA-affiliated Chapter in their state or region.

Safety Is Serious Business

A successful safety program is a critical element in protecting your most important investment—your employees. It also helps reduce liability and vehicle accidents, protect the public, and reduce damage to materials and equipment. Your NUCA membership can help your company do all of that. Whatever you need to provide a safe work environment for your employees, NUCA has it!

- NUCA offers a wealth of safety resources including our award-winning Competent Person and Confined Space training courses, trained safety instructors, safety publications, and webinars.
- Annual Safety Directors Forum for utility construction safety personnel and experts.
- NUCA represents our member interests to the federal government regarding OSHA issues and regulations.
- NUCA provides individualized technical assistance from a full-time Certified Safety Professional (CSP) on a full range of safety issues in the industry.



- NUCA Toolbox Talks, and instructions for holding them, are provided for NUCA members to use and distribute to their employees to assist them in promoting safety in the workplace.
- Trench Safety Stand Down Week (TSSD) – NUCA teams with OSHA to produce TSSD week, providing an intentional opportunity for employers to talk directly to employees and others about trench & excavation safety. TSSD Week happens each year in June, which is Trench Safety Month.

NUCA-STAR: Improve Your Company's Safety Program With NUCA-STAR

The **NUCA-STAR** (Safety, Training, Awareness and Recognition) Program was developed by the association's Safety Committee to help evaluate, update, and recognize a member company's safety program and practices. NUCA members who volunteer to participate should see lower incident rates and accidents on their jobsites and in their company facilities.



The program will focus on evaluating four specific areas: Leadership, Culture, Procedures, and Records and Data Management. Under these four core areas will be subsections, scored on a point system which will have specific guidelines that a company must meet for each category.

- **Leadership** is extremely important in a company's safety program and NUCA STAR will fully evaluate a company's safety program. The evaluation includes existing safety mission statement, safety procedures, safety training and allocated resources, and individual employee safety evaluation and performance reviews.
- **Culture** is measured through analyzing employees' engagement in safety awareness, a company's substance abuse and awareness program, leadership safety meetings, new hire orientations and training, and the company's safety program goals and reviews.
- The **Procedures** category includes questions about a company's accident and incident investigation process, incident response procedures and policies, safety rules and policies, toolbox talks and employee safety training, inspection processes, personal protective equipment procedures, and vehicle and mobile equipment procedures and policies.
- **Records and Data Management** is measured how the company maintains accurate and current records and documents for OSHA injury records, written safety policies, site inspections, safety orientation for employees, and more.

Based on the number of points, a company is recognized to have attained Bronze, Silver, Gold, or Platinum-level safety accomplishments for their company.

The NUCA-STAR program will be available year-round, and submissions for the program can be made at any time during the year. Members will receive a formal letter and certificate documenting the STAR level they have achieved. NUCA members who participate will also be recognized at the association's Safety and Damage Prevention Forum, in social media posts, on the NUCA website, and in print publications.

The NUCA-STAR program was developed to become a carefully focused analytical tool to aid NUCA member companies in evaluating, updating, and recognizing their company's safety program and practices.

With a NUCA membership, a company gains access to NUCA's elite educational program, technical assistance, and training programs to ensure that you are protecting your most important investment – your employees.

More information about NUCA-STAR can be found at www.nuca.com/nucastar.

NUCA Damage Prevention and Claims Avoidance Program (CAP)

Hits got you down? If you think protecting underground utilities from damage should be a shared responsibility, NUCA's on your side! NUCA's Damage Prevention and Claims Avoidance program—a members-only benefit—has been highly effective in reducing the amount of money paid by member excavators around the country who do their part in the damage prevention process, but still face unwarranted or unduly costly damage claims.

The NUCA Damage Prevention and Claims Avoidance Program offers members—

- Damage prevention and damage investigation consultation—free of charge
- One free hour of claims evaluation per quarter, or four hours per year. After that, members can receive the evaluation service at the discounted rate of \$75 per hour.

- NUCA promotes a level playing field among all damage prevention stakeholders as significant federal legislative and regulatory initiatives to address damage claims are introduced.
- NUCA represents the excavation community on the Common Ground Alliance (CGA) Board, on all CGA working committees, and as a sponsor since the Alliance's establishment in 2000.



NUCA Advocacy

Representing Your Interests to Congress and the U.S. Government

If the law, regulation, or policy affects your business, NUCA is there for you! NUCA's Government Affairs Department staff and Government Relations Committee do more than just monitor legislation and regulations — we influence them. Look no further than the historic infrastructure funding achieved in 2021 to see the strength of our impact!

- NUCA lobbyists walk the halls of Capitol Hill every day in pursuit of a broad range of legislative goals that include infrastructure investment, favorable tax law changes, fair labor policies, healthcare reforms, workforce development, and other business issues. We're also deeply involved in federal regulatory agency actions affecting our industry.



- NUCA chairs the Clean Water Council, a coalition of 35 national organizations working to ensure a high quality of life through sound environmental infrastructure. NUCA also participates in several construction coalitions, finding strength in numbers when allied with other supportive associations and organizations.
- NUCA's Political Action Committee (PAC) exclusively backs Congressional candidates who champion the interests of the American utility construction and excavation industry.



Education and Professional Development

If you're seeking quality education and professional development, NUCA offers it!

- NUCA Annual Convention education sessions covering topics that build your business: innovation and creativity, branding and marketing, leadership, and business growth. And gives our members the opportunity to network and relax at the Convention's fine resort locations.
- NUCA's Foundation for Education and Research offers a broad suite of training options, including classroom-based courses such as NUCA's Essential Skills for Crew Leaders Training and computer-based programs for excavation safety and construction equipment usage.

- NUCA's Train the Trainer Program prepares NUCA-Approved CPT/CSE instructors from member companies to train a new generation of workers entering the workforce — young and inexperienced — to work safely around excavations and confined spaces.
- Industry Webinars presented to NUCA members each month on the first Wednesday of the month. Webinar topics are chosen from current industry issues facing members daily.

Protect Your Business, Reduce Costs, and Attract & Retain Your Best Team with NUCA's Business Building Resources, Services, and Discounts

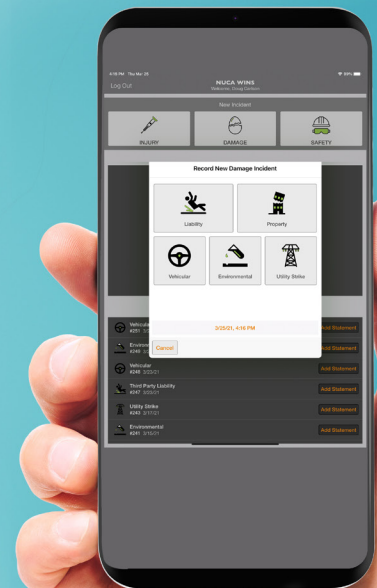


Incident Recording at Your Fingertips – Designed by Experts

Save money and prevent the negative outcomes of delayed and inaccurate workplace incident reporting using this mobile app platform to record all work-related incidents. NUCA WINS is a tool that should be on every supervisor or superintendent's mobile device to document workplace situations at the point-of-occurrence. NUCA members receive 33% off when signing up!

In a matter of minutes, easily and completely document:

- Utility Strikes
- Injuries & Illnesses
- Property, Liability
- Vehicular
- For Record Only
- Near Misses
- Safety Observations



This app can help you mitigate upward-spiraling claims costs, fraud opportunities, contentious utility damage claims, avoidable legal actions, and needless delays in recognizing employee health issues.

NUCA Advantage's Customized Plans and Resources Help You Reduce Costs, Eliminate Compliance Headaches & Cover the People Who Matter Most: Your Employees!



NUCA Advantage, powered by Memberfy, offers NUCA members a comprehensive suite of no-cost H.R., compliance, and educational tools to streamline your human resources process. In addition, our customized, high quality employee benefits and payroll solutions can provide BIG SAVINGS for your company. With NUCA Advantage, you can be confident that your company will have all the resources it needs to make you an employer of choice in the utility construction industry!

Supporting your HR and Compliance Capacity. (FREE to all NUCA Members) With thousands of easily searchable materials, the NUCA Advantage portal is your one-stop resource on topics including compliance, health care reform, wellness, HR, policies and forms, employee newsletters, and more. The portal includes apps for both HR and compliance, a Learning Management System (LMS) with over 200 online training courses, an Employee Handbook Builder, an OSHA log designed to make tracking and reporting seamless, and much more!

Group Health Insurance. NUCA Advantage partners with the highest rated Managing General Underwriters (MGU) in the industry to provide the best plan options to meet your employee's needs and your cost objectives.

Group Life & Disability Insurance. By partnering with best-in-class life and disability insurance carriers we're able provide NUCA members with the best coverage at discounted rates. Programs can be offered as employer paid or voluntary options.

Group Dental & Vision Insurance. Often overlooked in a typical benefits package, dental and vision coverage can be incredibly beneficial to employees. NUCA Advantage connects you to an array of cost-effective plans through MetLife that help your employees cover the costs of routine checkups as well as more complex dental needs and vision services. MetLife offers large nationwide networks that provide easy access for your employee's dental and vision needs.

Allstate Worksite and Employee Navigator. NUCA Advantage has partnered with Allstate to provide worksite programs including, but not limited to, Accident Insurance, Critical Illness, Hospital Indemnity, and Whole Life Insurance. All worksite programs have the option for a paperless enrollment platform, such as Employee Navigator.

NUCA Advantage Group 401(k) plan. Providing a retirement savings plan can help your company attract and retain loyal, high-quality employees. With the NUCA Advantage 401(k) plan, there's power in partnership. By joining the NUCA Advantage 401(k) program with Lincoln Financial, you get individualized attention and access to potential pricing and service efficiencies. Through economies of scale, you can have the power of a group plan with the flexibility to customize your own plan design.

Paylocity Payroll. We've partnered with Paylocity to offer a full-service payroll system to ease your HR payroll burdens. Paylocity has all the features needed for managing your payroll.

NUCA Business Benefits

NUCA Members unlock savings on a wide variety of business benefits. We are always adding more membership benefits, including two new business insurance programs introduced in 2023.



Lenovo Computers & Smartphones

NUCA members can save up to 30% off the everyday public Web price of Lenovo's product line. Take advantage of great deals on the electronic products you need for your business and home, including all Lenovo laptops, tablets, desktops, workstations, and accessories. NUCA members also receive free ground shipping on all online orders, and access to monthly special offers.



FlexPlan by Office Depot

By using this NUCA member benefit, you'll be able to customize your Office Depot plan to receive special pricing on the office products your company uses the most. You'll receive exclusive offers via email and maintain greater control over your spending. And you can take advantage of these NUCA member discounts both in Office Depot stores and on their website.



UPS Shipping Discounts

Let your NUCA membership improve your bottom line with some of the most competitive rates available on shipping services through UPS. Members can choose the UPS Savings Program and save between 16-34% on a broad portfolio of shipping services, such as UPS Next Day Air, UPS Air packages, UPS International imports and exports, UPS Ground, and select UPS Freight shipments.

New Membership Benefits For 2023

NUCA Assurance

Join like-minded NUCA contractors who have taken control of their claims, managed their risk, and secured better, more focused insurance services for their businesses.



NUCA Assurance is a construction-focused group captive owned by NUCA members and designed by insurance experts to deliver the claims control and risk-management support smart business owners need. NUCA members can purchase workers' compensation, general liability, and auto liability insurance through the NUCA Assurance program.

NUCA Assurance offers many benefits to NUCA members, including:

- An in-house dedicated claims team that works with business owners to give them more control over how claims are handled, plus devoted in-person and virtual risk-management programs to reduce risk and improve jobsite safety
- Group purchasing power for excess markets, contractor's professional insurance, and pollution coverage, with pricing models that insulate businesses from unpredictable market fluctuations
- A low-cost program with Lytx and Samsara, which are industry-leaders dashboard-camera monitoring in fleet vehicles to provide clear insight to accident timelines
- Eligibility to receive surplus distributions after three years of membership in NUCA

NUCA Assurance members are vetted to ensure they are financially sound, so you know you're joining forces with the best in your industry. To learn more, visit www.NUCAAssurance.com.

NUCA Choice

Being a NUCA member makes some choices easier, especially when these choices improve your utility construction business. FCCI Insurance Group and NUCA announced in mid-2023 a joint partnership for FCCI to become NUCA's preferred commercial insurance carrier, branded as **NUCA Choice**.



FCCI's insurance product offerings under NUCA Choice include auto, crime, property, general liability, inland marine, surety, umbrella and workers' compensation. The group dividend plan available to NUCA members in good standing provides added financial rewards.

NUCA Choice simply makes good business sense for utility construction companies. With \$2.8 billion in assets and 15,000 policyholders, FCCI is financially strong, uniquely experienced, and well-equipped to handle the insurance, risk control and claim needs of utility contractors and related companies.

FCCI writes commercial insurance policies through 575 appointed agencies in 20 states, plus Washington, D.C.

To find out how to enroll in NUCA Choice coverage in your state, go to www.NUCAChoice.com.



NUCA membership provides more to your business success than you may realize. Your membership delivers:

- Savings to your bottom line
- Increasing safety on your jobsites
- Two membership magazines, Utility Contractor and NUCA Business Journal
- Training and education opportunities
- Representation on Capitol Hill and in your statehouse
- Industry networking opportunities at our events
- Online NUCA Store, offering industry-focused books, safety videos, and more
- Reduced damage claims
- And business building benefits ranging from discounts in healthcare, shipping, office supplies, lodging, computers, and more!

Contact NUCA today to learn more about these benefits, how to access the many discounted products and services, and how you can become more involved in your association and your industry.

www.nuca.com/membership

3925 Chain Bridge Rd, Ste 300 | Fairfax, VA 22030

703.358.9300 | Fax 703.358.9307

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